



Biomaterials firm in big supply deal

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COLLAGEN Solutions has signed a supply deal for products which will be used to treat brain and spinal injuries.

The AIM-listed biomaterials company, which has its main manufacturing plant in Glasgow, has agreed terms with Turkish firm Desu Medical.

CONTRACT:
Stewart White.

That will involve it supplying soluble collagen which will be used in the production of implants for a brain membrane called dura, which surrounds and protects the brain as spinal cord, as well as spinal fusion implants.

These are used in the treatment of injuries, stimulating greater dura and bone generation using highly concentrated collagen.

Desu's brain implant is called Decoll and its spinal one is known as Debone.

Stewart White, chief executive of Collagen Solutions, said: "This agreement is the culmination of a long association with Desu Medical during which we have been supplying developmental quantities of medical grade collagen.

"Winning this contract is based on our ability to convince such an established company that we can supply a medical grade collagen suitable for manufacturing their products consistently and to order, for the life of the product line."

Mehmet Sorar, chief executive of Desu Medical, said: "We hope that our collaboration will last for many years to come."

Earlier this month Collagen Solutions agreed a supply deal with Netherlands based Kyeron Medical Innovations.

In November it announced the acquisition of New Zealand's Southern Lights Biomaterials to boost its manufacturing ability and help push into Asia.

Mr White added: "The long term provision of our medical grade collagen for an increasing number of products begins to unlock the value that we have in our manufacturing capabilities."

